

Fig. 1

In which market do you wish to purchase? ☒ Temporary work

Please define your needs from this list: ☒ Secretarial

Period of work

Start date: 15 Nov 01 ☒ End date: 16 Nov 01 ☒

If this is not a solid period of work days please specify days to be worked per week:

Mon	Tues	Wed	Thur	Fri	Sat	Sun
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Daily work times

Start: 14:30 ☒ End: 17:30 ☒

Postcode of place of work M1 ☒

Fig. 2

There are 15 sellers available for your specific booking

Ron Lanz \$19.38	Sec. from ABC agency \$19.45	Ally Wilmot \$19.48
Sam Small \$19.56	Mary Howard \$20.43.	June James \$20.45
Jane Harris \$21.07	Ket Chan \$21.56	Fiona Foo \$22.00
Sec. from XYZ agency \$22.08	Julie Good \$22.10	Lesley Vine \$22.10
Hazel Dean \$22.89	Sue Potter \$27.90	Anne Scully \$35.98

Click on any seller(s) to make your
selection. Then press submit.

SUBMIT

Fig. 3

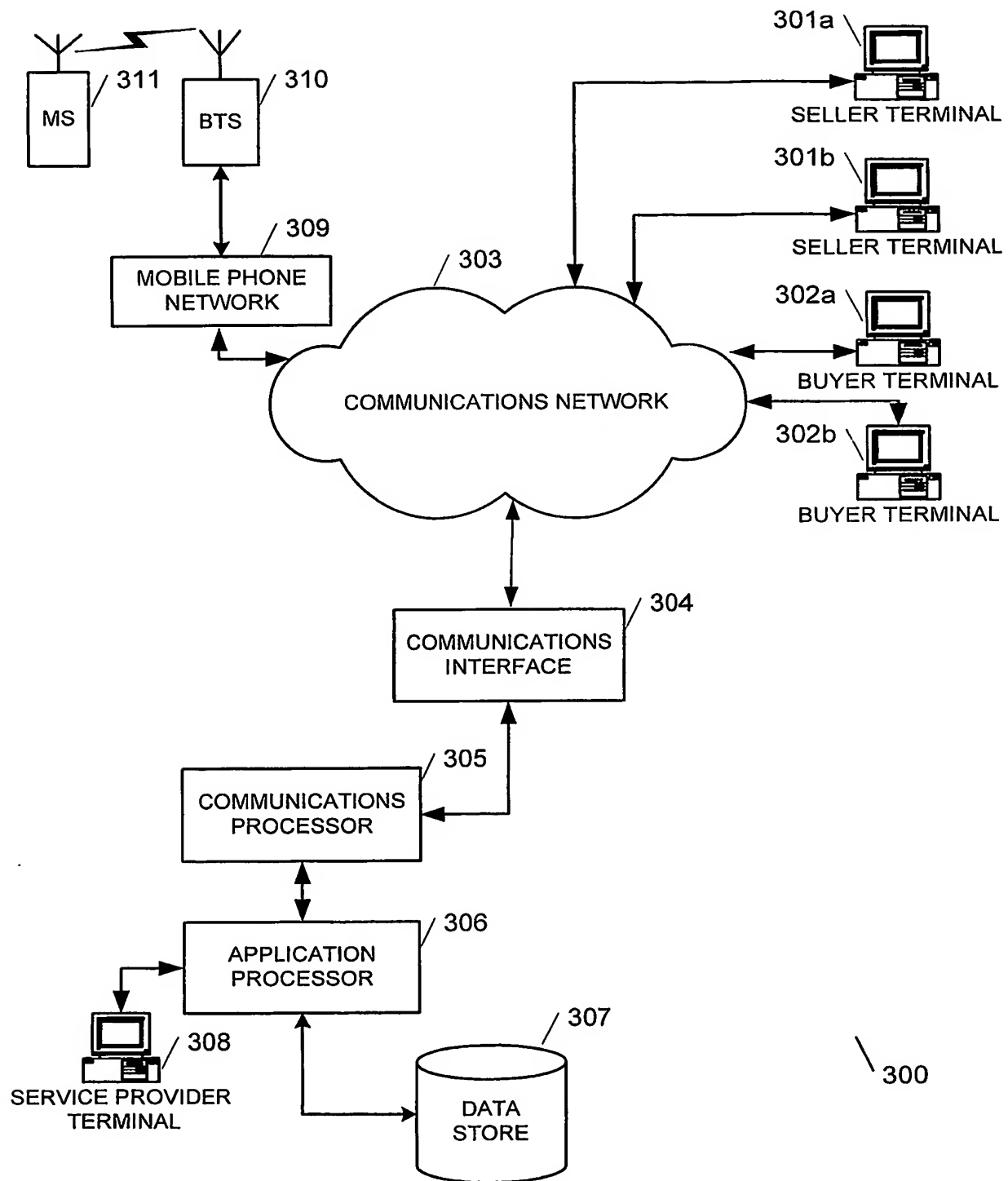


Fig 4.

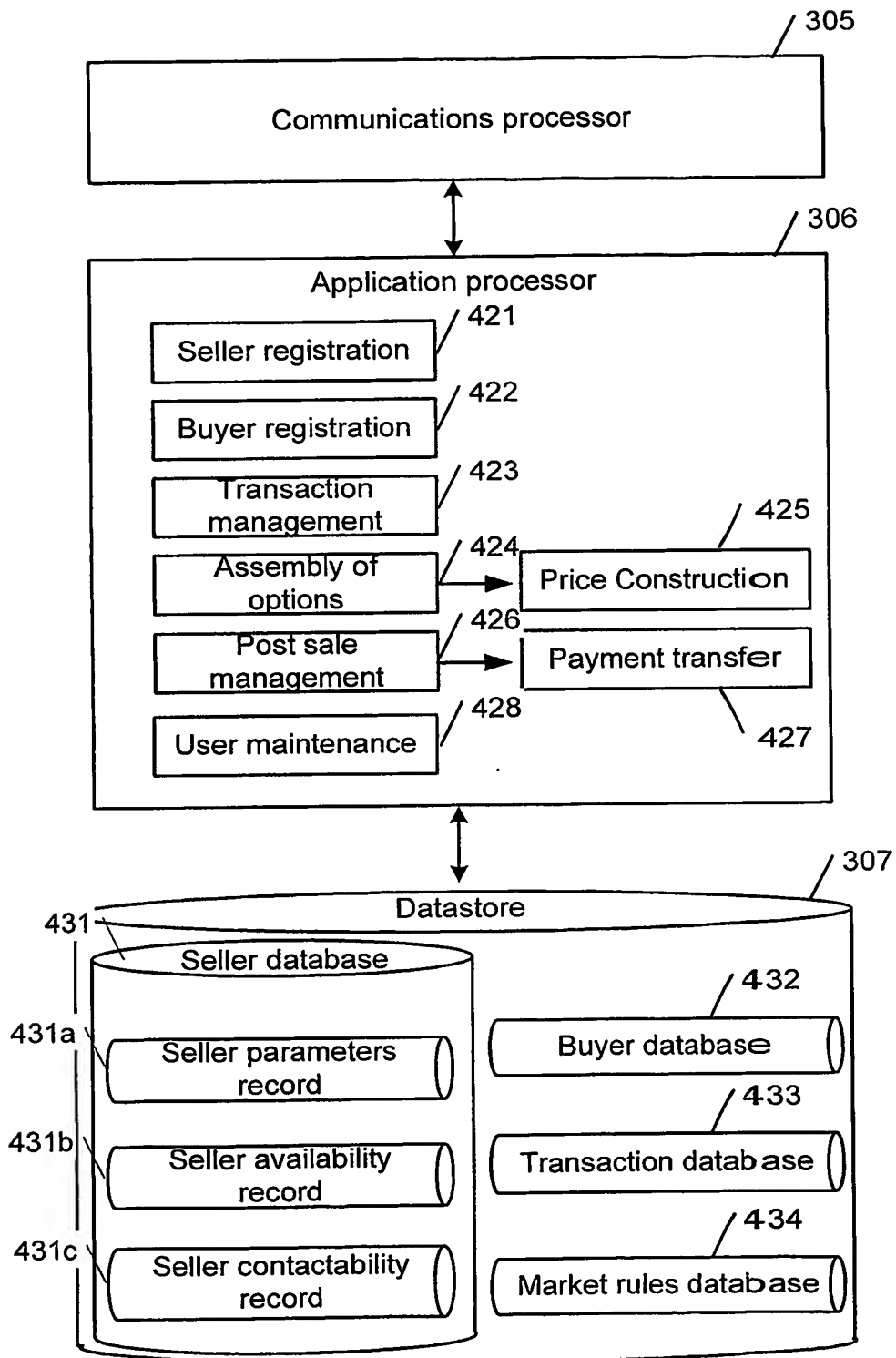


Fig 5a.

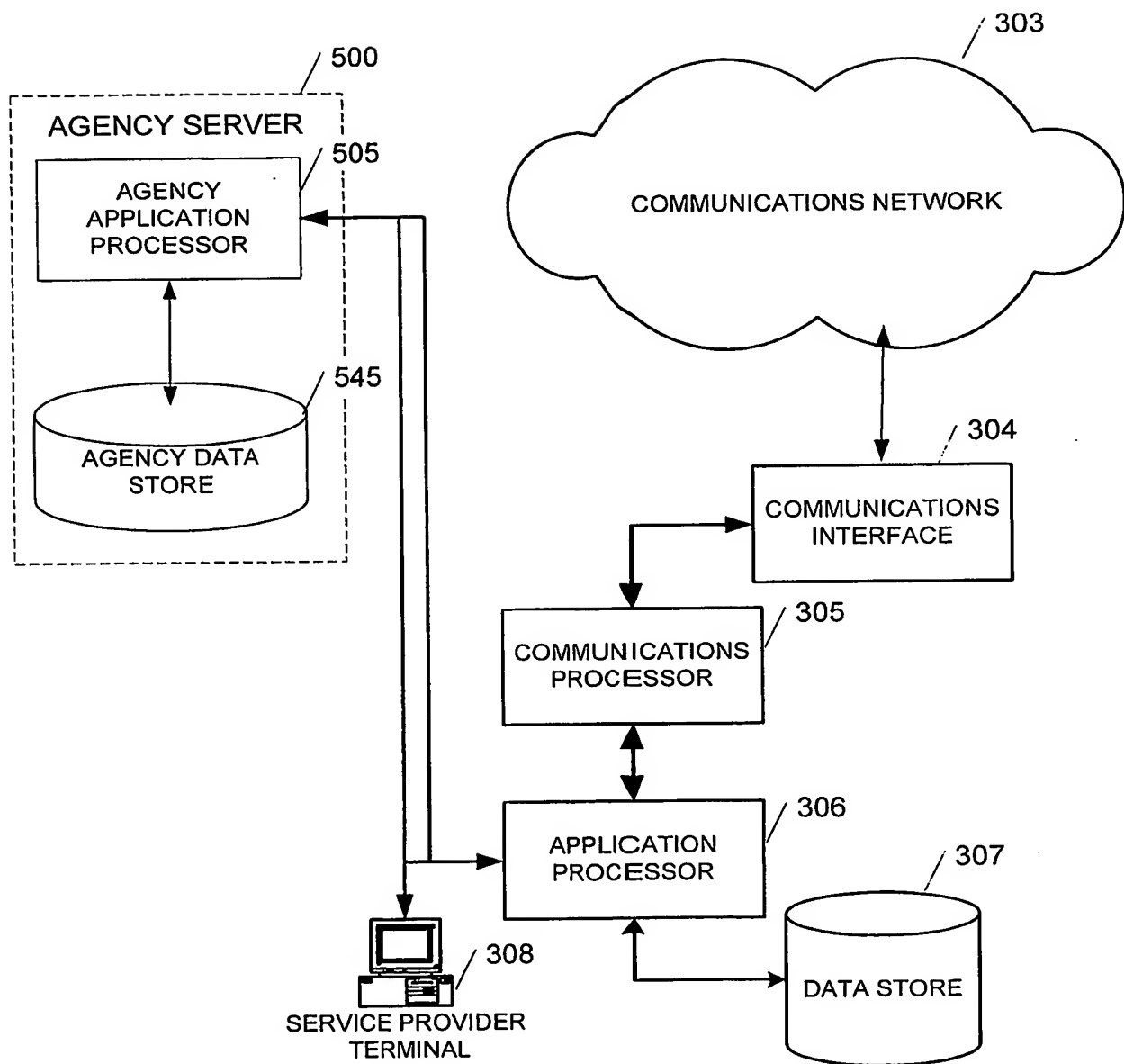


Fig 5b.

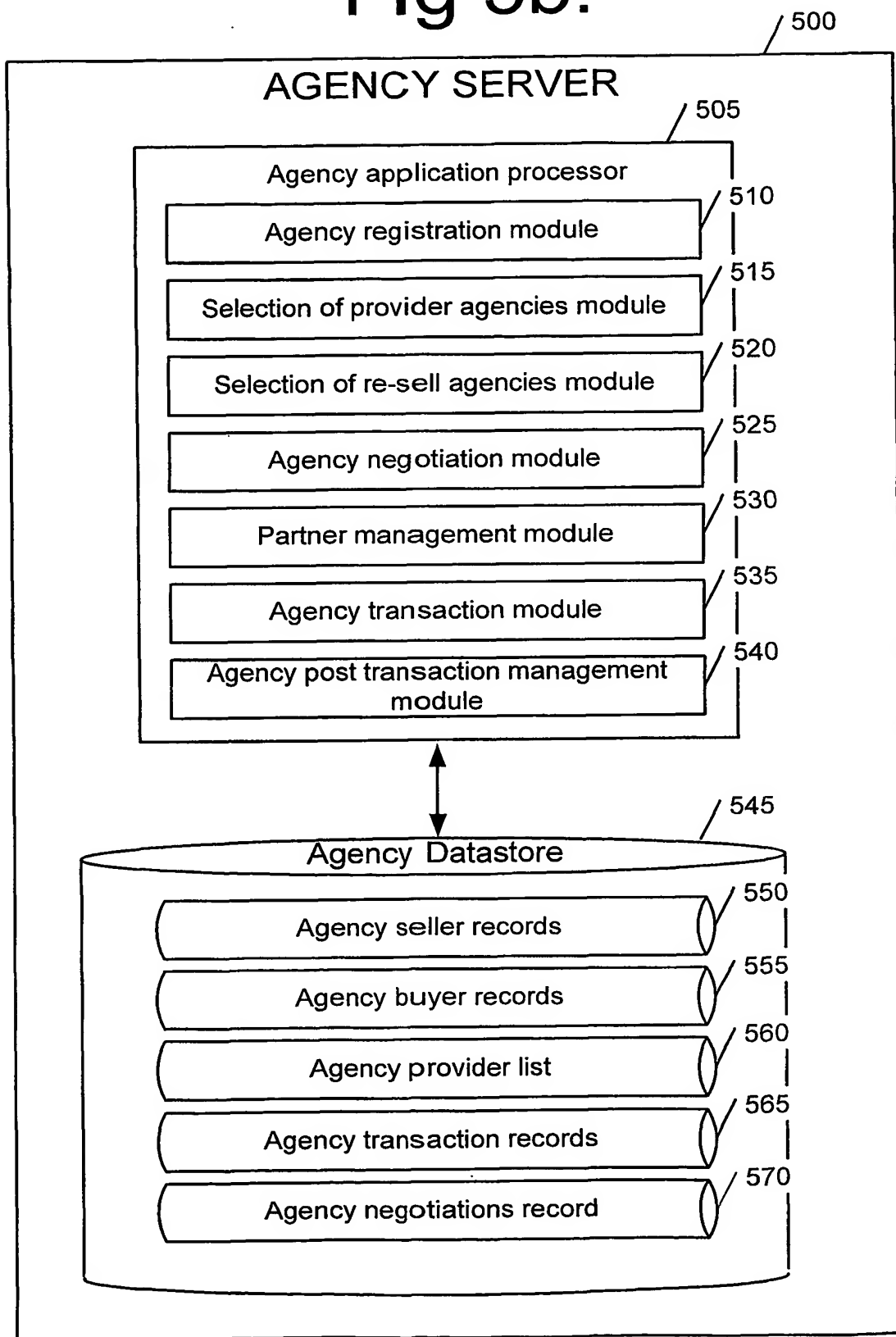


Fig 6a.

	545	UNIQUE IDENTIFIER CODE
		AGENCY NAME
		AGENCY ADDRESS / CONTACT DETAILS
		ADMINISTRATOR NAME
		ADMINISTRATOR PASSWORD
		DEFAULT MARK-UP ON PURCHASES
600		AGENCY STATUS
		AGENCY URL / COMMUNICATIONS PORTAL
		BRANDING COLOR 1
		BRANDING COLOR 2
		BRANDING COLOR 3
605		AGENCY LOGO
		MARK-UP ON AGENCY'S TRANSACTIONS BY SYSTEM
		OPERATOR
610		PAYMENT COLLECTION DETAILS
		BRANCH NAME
		BRANCH ADDRESS
615		BRANCH ADMINISTRATOR
620		STAFF NAME
		STAFF PASSWORD
625		STAFF STATUS
630		WILL AUTO ACCEPT RE-SELLING OF SELLERS AT: (PERCENTAGE OR FIXED RATE)
		WILL AUTO ACCEPT PROVIDER AGENCIES AT: (PERCENTAGE OR FIXED RATE)

Fig 6b.

UNIQUE IDENTIFIER CODE
STAFF MEMBER WHO REGISTERED THIS SELLER
SUPERVISING STAFF MEMBER

Fig 6c.

UNIQUE IDENTIFIER CODE
STAFF MEMBER WHO REGISTERED THIS BUYER
SUPERVISING STAFF MEMBER
AGENCY MARK-UP ON EACH PURCHASE BY THIS BUYER

Fig 7.

Select provider agencies

725 Selections made on this screen will be added to default agency provider list

700 Display potential partners up to 3 ☒ miles from my base

AGENCY NAME	DISTANCE FROM YOUR POSTALCODE	WILL AUTO-ACCEPT ON MARK-UP PER UNIT SOLD OF:
- Non agency sellers -	-	-
Brown's Supply Co.	0.7	12%
Ogilvy & Smith	1.5	No auto-accept
Curry's Agency	1.6	\$1.39
Jones Co.	1.8	12.3%
Sykes Agency	2.3	\$1.46

720

ACCEPT

ACCEPT

MAKE OFFER

MAKE OFFER

MAKE OFFER

MAKE OFFER

705 Accept all partners displayed with a mark-up below 12 ☒ % or \$1.30 ☒ ACCEPT NOW

710 In future, accept all agencies with mark-up below 12 ☒ % or \$1.30 ☒ START ACCEPTING

715 LIST MY WILLINGNESS TO RECEIVE OFFERS FROM POTENTIAL PROVIDERS

Fig 8.

Proposal to act as a provider agency

FROM:	TO:
Lucy Cheung Manager Agency A 41 High Street Anytown	Mike Smith Branch Manager Browns Supply Co. 23 Station Avenue Anytown

815

There is currently no agreement between these two agencies

PROPOSAL: I will re-sell your sellers to my buyers with a mark-up to you on each seller's price of: 10.5 ☒ %

820

This arrangement will apply to my default list.

SEND

Response from receiving agency:

ACCEPT

DECLINE

RESPOND

800

805

810

If there is no reply before 28th April this offer will lapse.

Fig 9.

Potential partner dialogues

905 / 910

AGENCY NAME	POTENTIAL RELATIONSHIP WITH YOU	DIALOGUE INITIATED BY	AWAITING RESPONSE FROM	OFFER DUE TO LAPSE ON	
Cox Agency	Provider	You	You	24 April	OPEN
Lloyd's Trading Co.	Re-seller	You	Them	18 April	OPEN
Jones Agency	Re-seller	Them	You	21 April	OPEN
Jones Agency	Provider	Them	Them	15 April	OPEN
Monks & Co.	Re-seller	You	You	18 April	OPEN

900

ACCESS COMPLETED DIALOGUES

Fig 10a.

Manage provider agencies

1005 This list applies to : all agency sales / 1010 / 1015 / 1020

PRIORITIZATION	PROVIDER NAME	RATE PAID TO PROVIDER
1	- My Sellers -	-
2	Mackenzie Agency	10.3%
3rd equal	Grover Co.	11.2%
3rd equal	PGL: Agency (Anytown)	\$1.47
Best Value	Non-agency sellers	0
Best Value	Portman Company	11.8%
Best Value	World Agency Inc.	\$1.38

1025 / 1030

CHANGE PRIORITIZATION	PROPOSE AMENDMENT
CHANGE PRIORITIZATION	PROPOSE AMENDMENT
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1035 For each buyer enquiry display up to 25 ☒ sellers using this priority list

1040 Provider's mark-up is to be ☐ Added to my buyer mark-up ☒ Deducted from my buyer mark-up

1045 Remove sellers incurring negative commission: ☐ Yes ☒ No

1050 PRIORITIZE CURRENT PARTNERS BY RATE

1055 RE-PRIORITIZE BY RATE EVERY TIME A NEW RATE IS ADDED

Fig 10b.

Provider selected: Mackenzie Agency ☒

Existing prioritisation: 2

1070 Move

UP
DOWN

☒ 1 ☒ place

OR:

1075

Move to Best Value

1080

SUBMIT

Fig 11a.

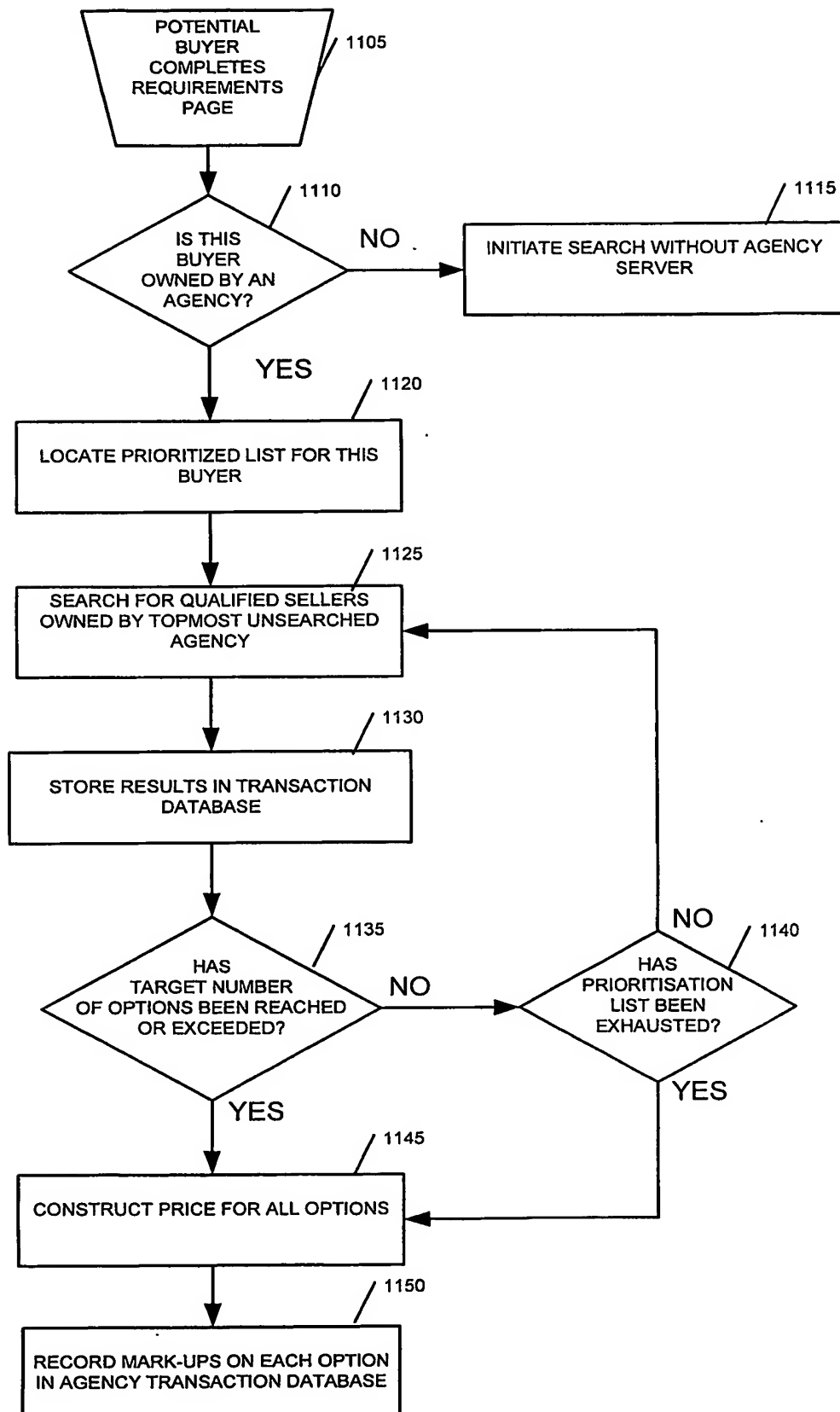


Fig 11b.

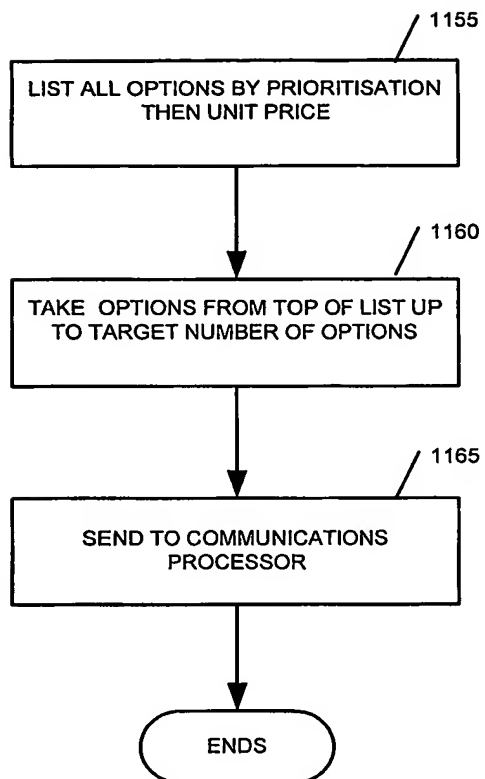


Fig 12.

UNIQUE IDENTIFYING CODE FOR THIS TRANSACTION	PROVIDER AGENCY NAME	PROVIDER AGENCY COMMISSION AMOUNT PER UNIT SOLD	SELLING AGENCY NAME	SELLING AGENCY COMMISSION AMOUNT PER UNIT SOLD
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Fig 13.

AGENCY OWNING THIS SELLER	PRIORITIZATION OF THAT AGENCY	TOTAL UNIT COST TO BUYER OF THIS SELLER	UNIQUE IDENTIFIER OF SELLER	ORDER OF RESULTS TABLE
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Fig 14.

Select re-seller agencies

1430

Selections made on this screen will be added to default agency provider list

Display potential partners up to 3 ☒ miles from my base

RE-SELLER	DISTANCE FROM MY POSTALCODE	WILL RE-SELL MY SELLERS WITH PAYMENT TO ME OF:
Non-agency market	-	Your default rate
Premier Services	0.8	No auto-accept
Firstserve	1.2	11.8%
Telford Agency	1.6	\$1.25
City Agency	1.7	\$1.39
Hill & Sons	1.7	No auto-accept
Select. Co.	2.2	12.2%

1405

ACCEPT

1410

MAKE OFFER

ACCEPT

MAKE OFFER

ACCEPT

MAKE OFFER

ACCEPT

MAKE OFFER

MAKE OFFER

ACCEPT

MAKE OFFER

1415

Accept all partners displayed with a mark-up above 12 ☒ % or \$1.30 ☒

1420

In future, accept all agencies with mark-up above 12 ☒ % or \$1.30 ☒

1425

LIST MY WILLINGNESS TO RECEIVE OFFERS FROM
POTENTIAL RE-SELLERS

ACCEPT NOW

START ACCEPTING

Fig 15.

Manage re-selling partners

1505

This list applies to: agency master list

NAME OF AGENCY	RATE PAID ON MY SELLERS	NO. OF PROVIDING AGENCIES	PRIORITIZED AGENCIES	AUTO ACCEPTING NEW PARTNERS?	MY PRIORITIZATION IN THEIR TABLE
Wilmott Agency	13%	12	None	Yes	None
Heath & Co.	12.6%	35	15	Yes	None
Hewden Agency	\$1.34	6	6	No	3
- NON AGENCY SELLERS -	Agency default rate	438	0	-	-
Clinton Agency	\$1.31	43	10	Yes	None
Lombard Inc.	13.1%	33	33	No	Joint 10 (2 others)

PROPOSE AMENDMENT

PROPOSE AMENDMENT

PROPOSE AMENDMENT

REMOVE

PROPOSE AMENDMENT

PROPOSE AMENDMENT

PROPOSE AMENDMENT TO ALL